

FACILITATORS NOTES:

Begin your time with prayer – asking God to bless your time and sharpen your team’s ability to apply these principles to their situations. Note: If your team is larger than 6 or 7, you may want to divide up for the discussion part of the training so that everyone has the ability to participate.

DISCUSSION OBJECTIVE:

In this session, participants will learn how to make better decisions by “thinking gray”.

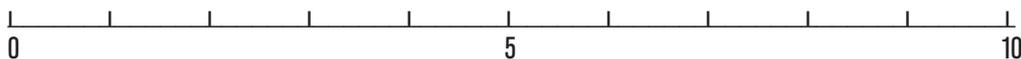
SET UP THE CLIP:

Today we will be learning from Dr. Steven Sample. At the time of this clip, he was the President of the University of Southern California. [Read aloud the bio on the right.] He shares his insights on how leaders can make better decisions. Let’s watch the clip.

TEAM DISCUSSION QUESTIONS:

1. Dr. Sample said, “Never make a decision yourself that can be reasonably delegated to a subordinate.” In the space below, write a decision that you currently make, which could be reasonably delegated? To whom could the decision be delegated?

2. Dr. Sample says we undervalue the ability to think gray, “Never make a decision today that you can reasonably put off until tomorrow.”



I like to be deliberate and take my time to make decisions.

I like to be decisive and am quick to make decisions.

a. Share with your team. Where did you put yourself on the line and why?

b. As you think about a decision you are currently facing, what would it look like to think gray in that situation?



ABOUT THE SPEAKER:

Steven B. Sample (Los Angeles, CA) is the former President of the University of Southern California, from 2001 through 2010. Known as an opinionated thinker, doer, and leader, he co-taught a class with Warren Bennis every spring called “The Art and Adventure of Leadership.”

